

Date: October 21, 2024

Listing Compliance	Listing Compliance
National Stock Exchange of India Ltd.	The Bombay Stock Exchange Limited,
Exchange Plaza, Plot no. C/1, G Block,	Phiroze Jeejeebhoy Towers,
Bandra-Kurla Complex, Bandra (E)	Dalal Street,
Mumbai – 400051	Mumbai – 400 001.

Subject: Investor Presentation Q2 FY25.

Ref: Reg. 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

BSE Scrip Code: 543599; NSE Symbol; KSOLVES; ISIN: INE0D6I01015

Dear Sir/Madam

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the investor presentation for Q2 FY25.

For Ksolves India Limited

Manisha Kide Company Secretary & Compliance Officer

> Ksolves India Limited (Formerly known as Ksolves India Private Limited) Registered. Office.: 317/276-Second floor, Lane No.3, Mehrauli Road, Saidulajab, Saket, New Delhi-110030, Corporate Office: C-28,29, Second floor, C-Block, Smartworks, Tower -D, Logix Cyber Park, Sector 62, Noida, UP - 201301 Telephone No: 0120-4983851 Email Id: cs@ksolves.com Website: www.ksolves.com CIN: L72900DL2014PLC269020



INVESTOR PRESENTATION

Q2'FY25



DISCLAIMER

This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of Ksolves India Ltd ("Ksolves", "Company"), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Company. This document is strictly confidential and may not be copied, published, distributed or transmitted to any person, in whole or in part, by any medium or in any form for any purpose. The information in this document is being provided by the Company and is subject to change without notice. The Company relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness. This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.





TABLE OF CONTENT

Overview

1.	Company Overview	05
2.	Awards & Accreditations	06
3.	Lead Management	08
4.	Key Management	09
5.	Board Of Directors	10
6.	Timeline	11
7.	Insights into Revenue Bifurcation	12-15

Growth Strategy

17
18
19
20
21
22

Technology Roadmap

- 1. Technology o
- 2. New technology
- 3. Innovations 8
- 4. Case Study
- 5. Events

Financial Performance

- 1. Quarterly Fin
- 2. Shareholder
- 3. Annual Highl
- 4. Annual Finar
- 5. Annual Balar



offerings	24
logy inclusion	25
& Key Offerings	27-30
	31 - 36
	38-39

nancial Performance	41-43
r Friendly	44
nlights	46-47
Incial Performance	48
ance sheet	49

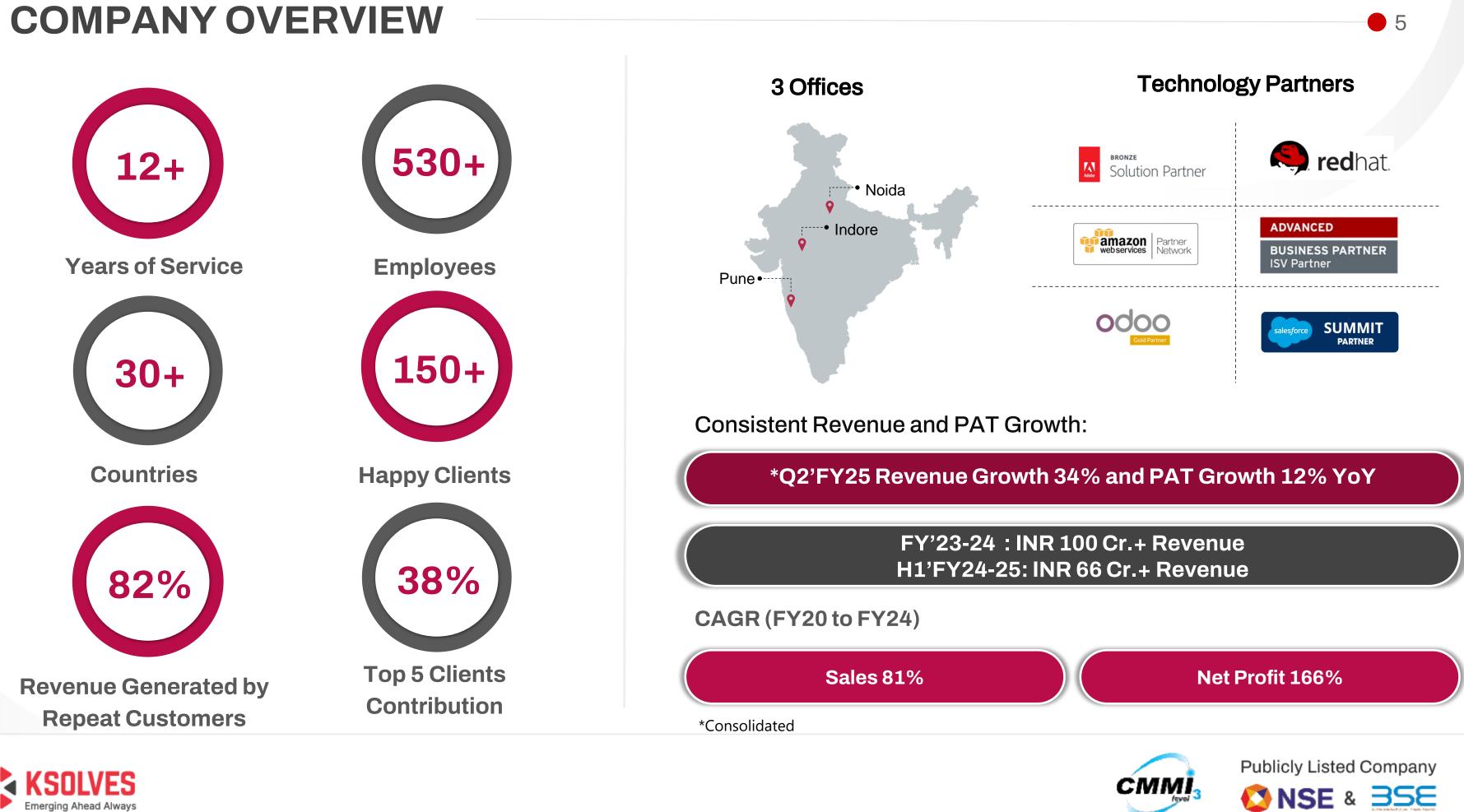


• 3

OVERVIEW



.....





AWARDS & ACCREDITATIONS

- Listed as India's leading SMEs 2024 -Service Sector by Dun & Bradstreet
- Won Indian MSME of the Year 2023 Award by Economic Times.
- Won Duns & Bradstreet 'Business Enterprises of Tomorrow 2023 -Business Excellence Award'.
- Won the "NASSCOM SME Inspire Awards 2023" by Sanjeev Sanyal, Member of the Economic Advisory Council to the Prime Minister of India
- Won Great Companies SME Business Award 2022 under the 'Business Services and Consulting Category' by 'Great Companies'.





























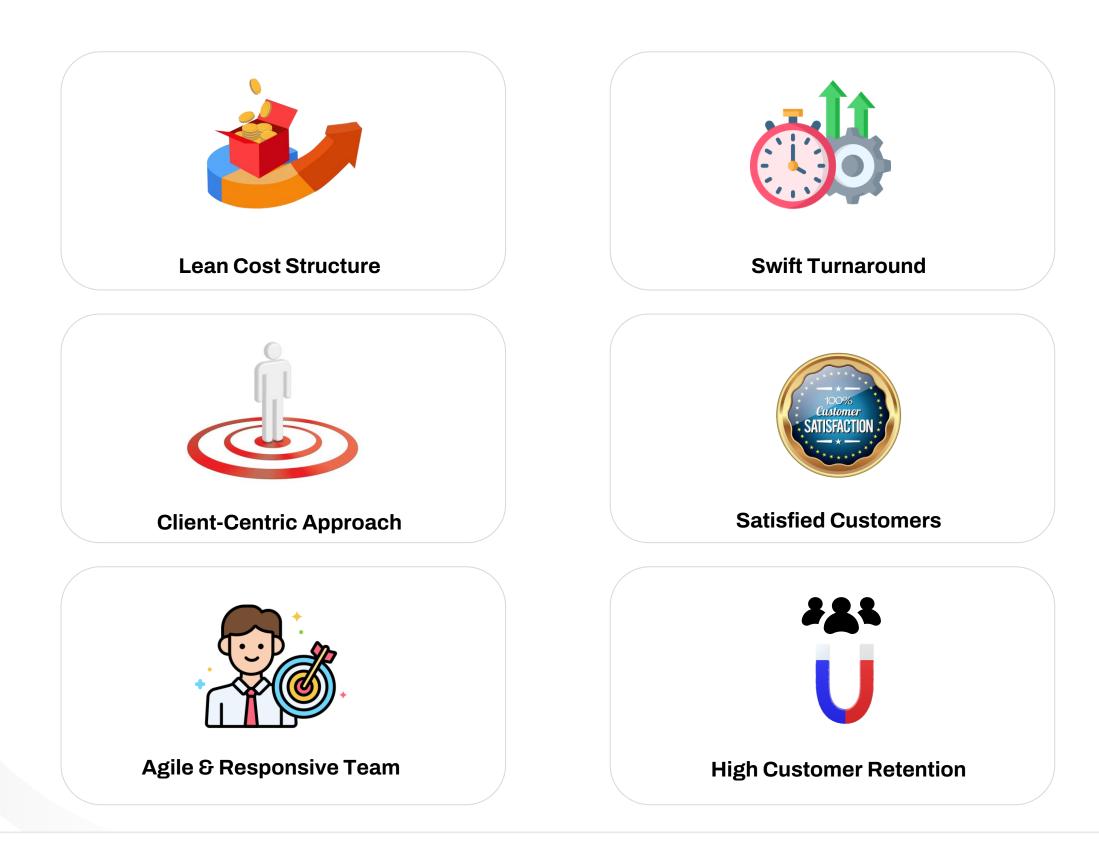








Ksolves: Pillars of Outstanding Performance







High-Quality Delivery



Advanced Specialized Technologies



Flexible & Adaptive Business Model







• 7

LEAD MANAGEMENT

Ratan Srivastava Chairman & Managing Director

Ratan Srivastava holds a degree in Bachelor of Technology in Computer Science & Engineering. He serves as a cornerstone of our company's core management, where he spearheads major policy decisions. With **18+ years** of extensive experience in the industry, Ratan is the driving force behind formulating business strategies and their effective implementation. His responsibilities encompass overseeing the expansion and overall management of our business operations. His leadership qualities have been instrumental in leading the core team of our company.













KEY MANAGEMENT



Deepali Verma Whole-time Director & Promoter



Manish Gurnani

Chief Technology Officer (CTO)



Nishant Agarwal Vice President of Engineering





Umang Soni Chief Financial Officer (CFO)







BOARD OF DIRECTORS



Vineet Krishna Independent Director





Varun Sharma Independent Director

Sushma Samarth

Independent Director







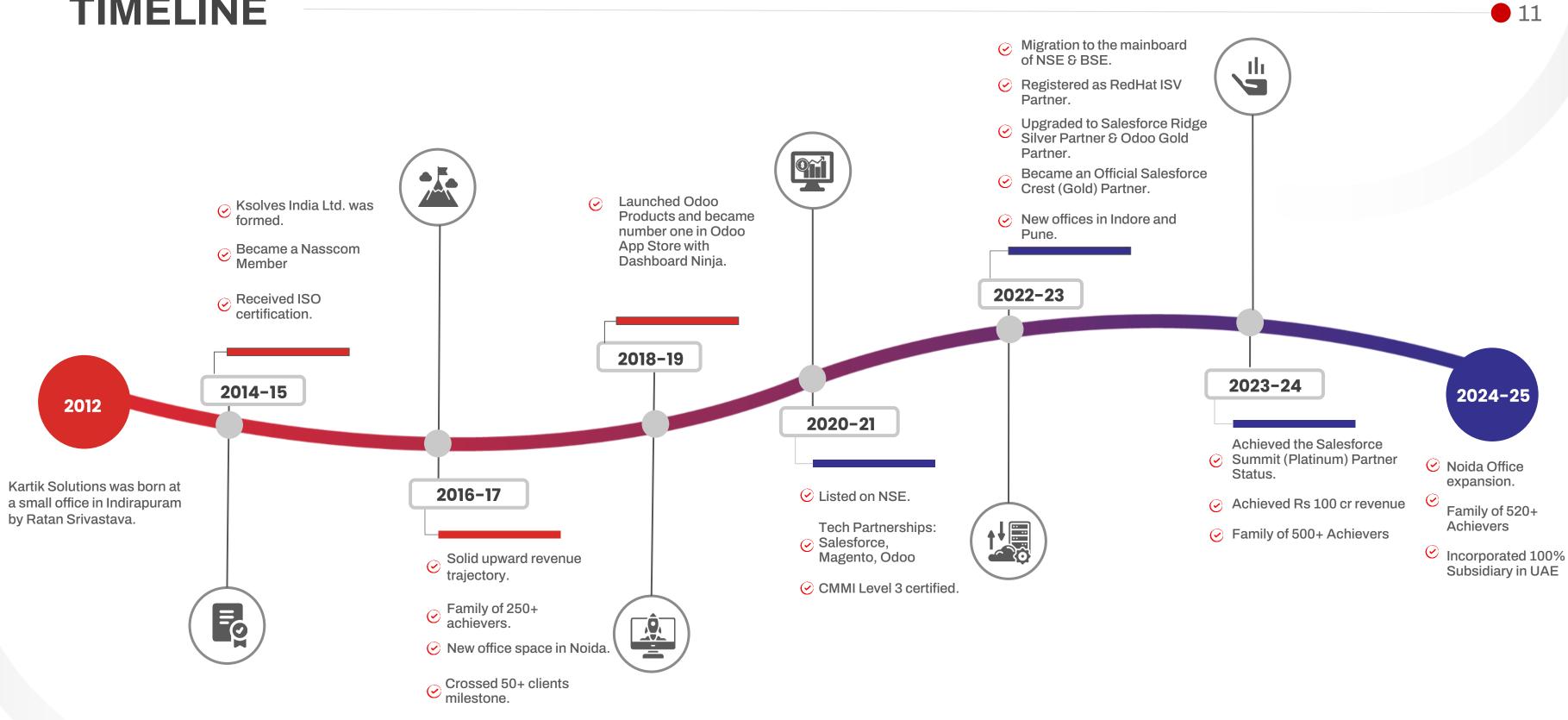
Varsha Choudhry Independent Director



Publicly Listed Company



TIMELINE







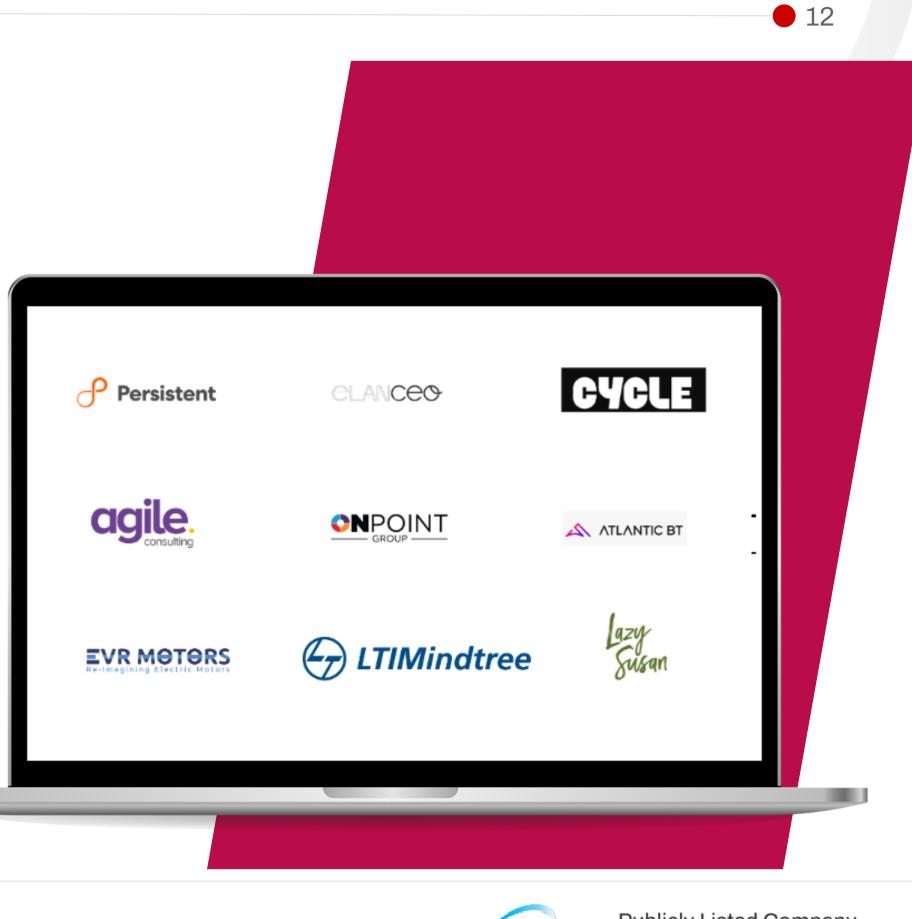




CLIENTELE

- Our quality standards, punctual order completions & our unmatched overall service have resulted in significant recurring revenue from existing customers and also enabled us to garner clients which are some of the leading businesses in India and abroad.
- Our strategy is to seek new customers and at the same time secure additional engagements from existing customers by providing high quality services and cross-selling new services.

H1FY25	Percentage of Revenue (%)
Top 5 Customers	38%
Top 10 Customers	52%



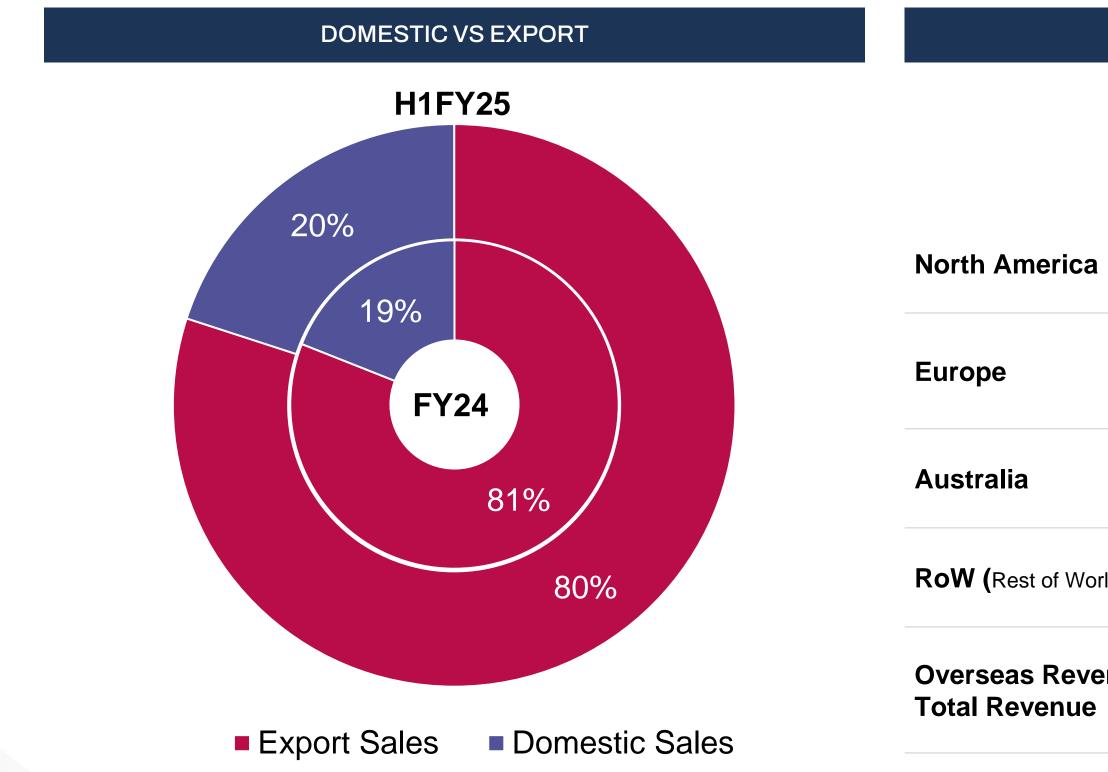






NSE & 35E

GEOGRAPHICAL PRESENCE





OVERSEAS REVENUE DISTRIBUTION

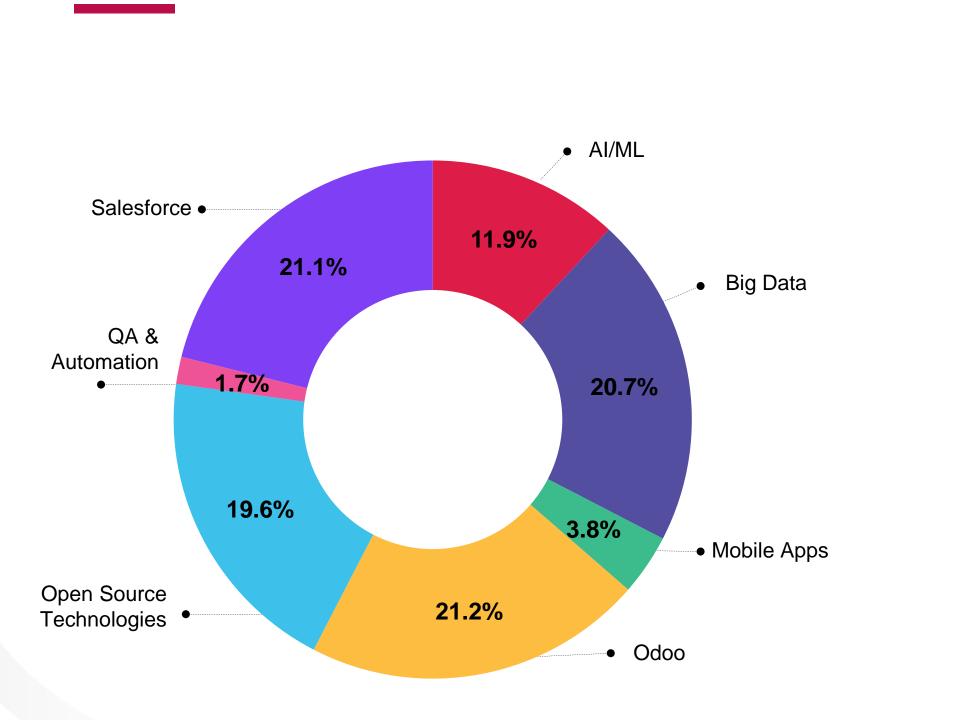
	H1FY25	FY24	_
	79%	80%	
	9%	9%	of Overseas Revenue
	8%	8%	
orld)	4%	3%	
enue to	80%	81%	





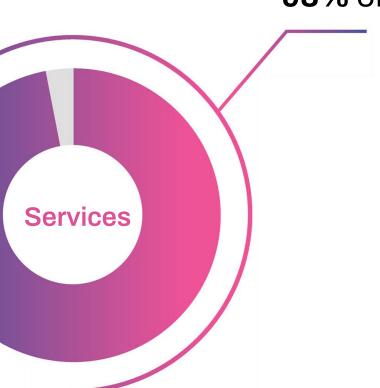
REVENUE BREAK-UP (H1FY25)

Revenue by Technology





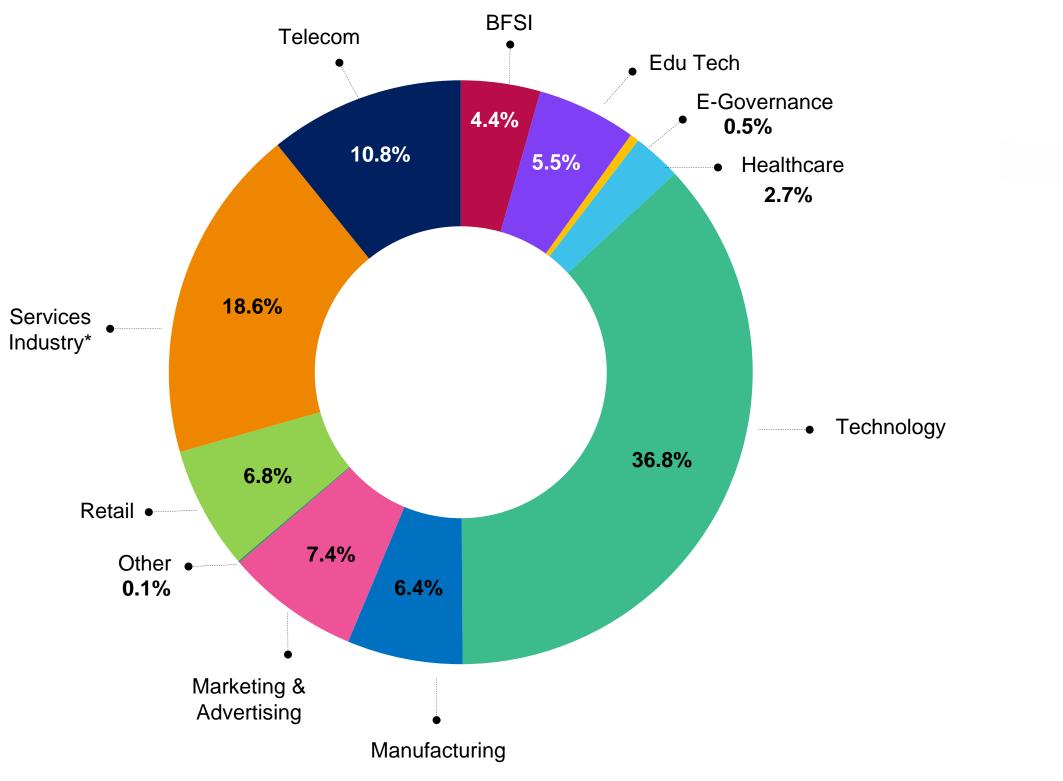
Development & Consulting Services



98% of Total Business



INDUSTRIES SERVED (H1FY25)







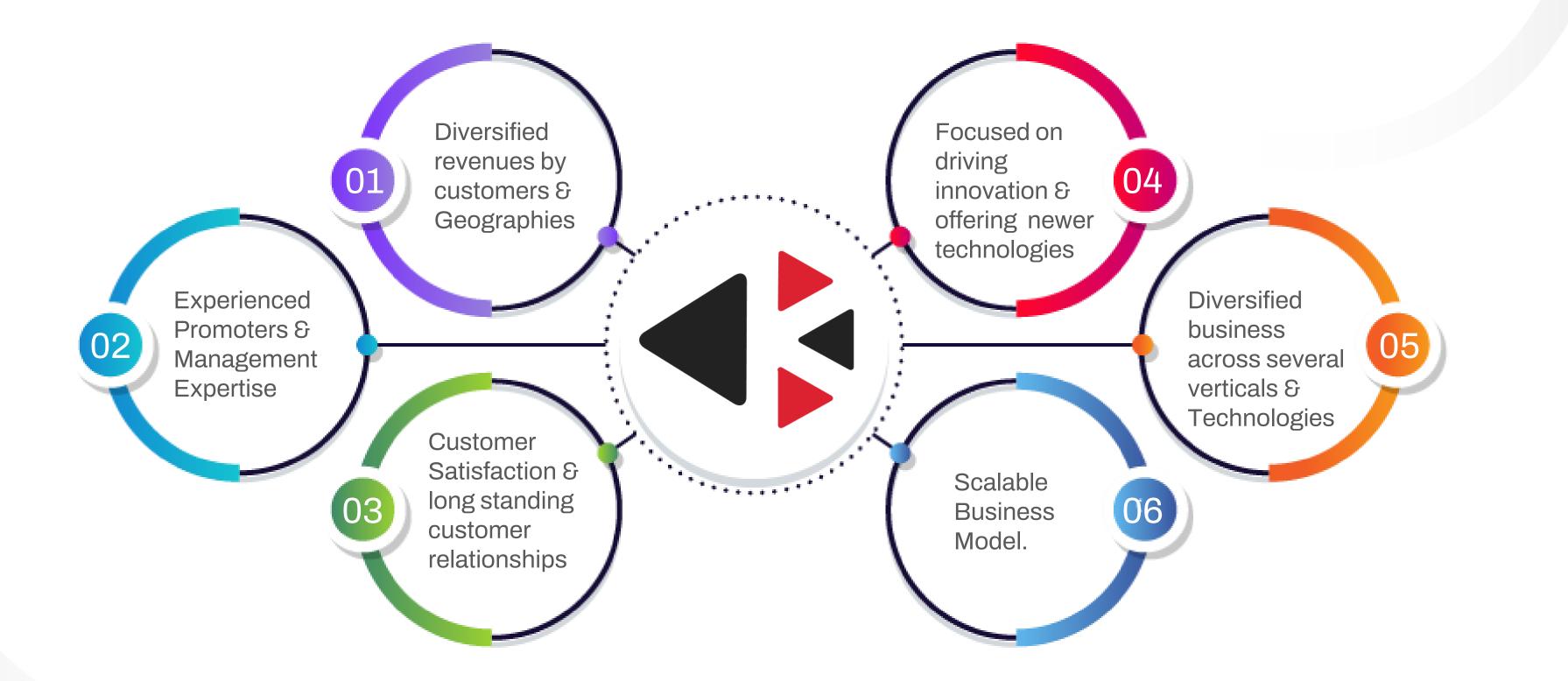
*Services includes- Public Safety, Hospitality, Legal, & Consulting



GROWTH STRATEGY



BUSINESS BLUEPRINT





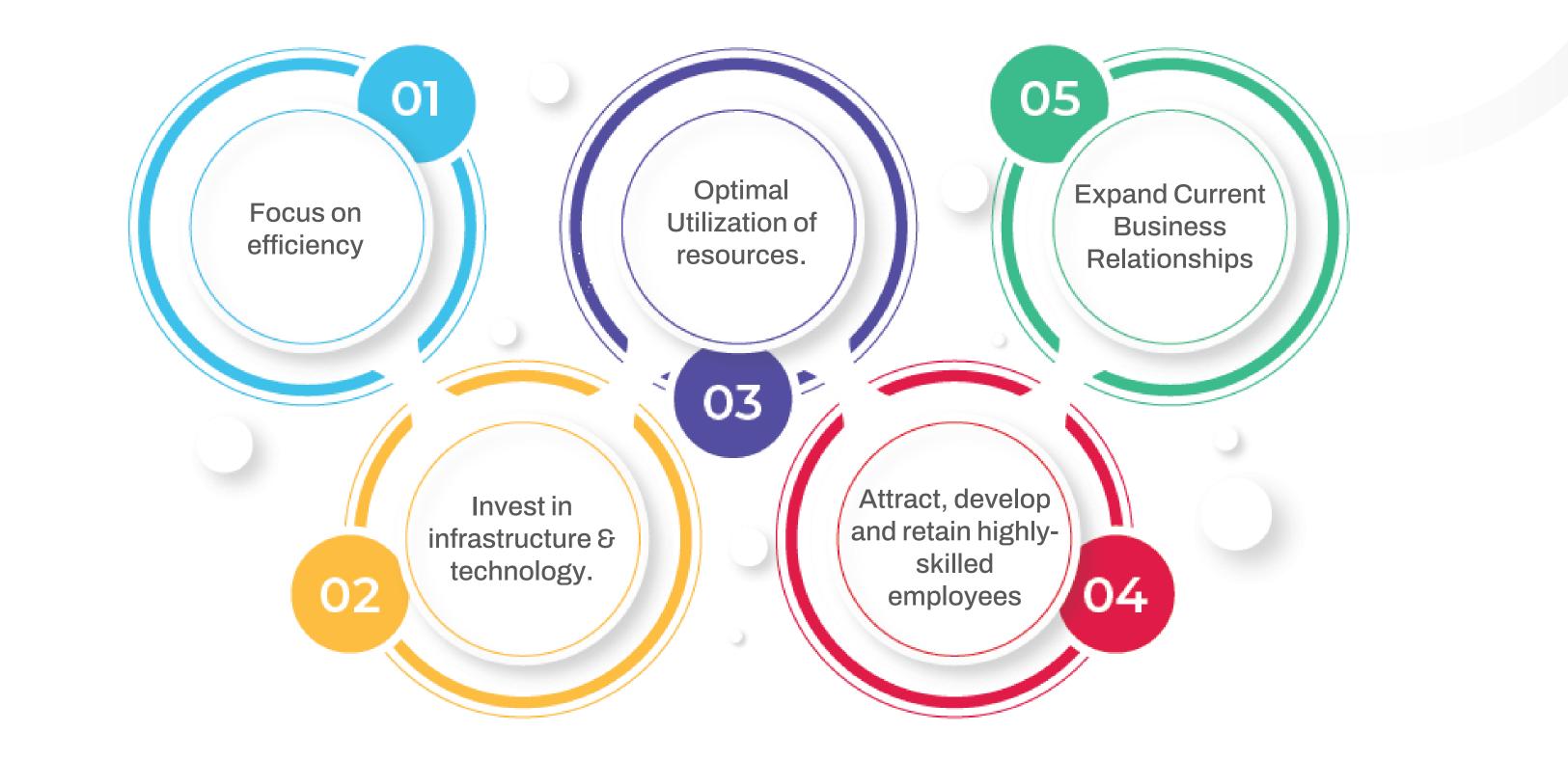






NSE & 3SE €

BUSINESS STRATEGIES

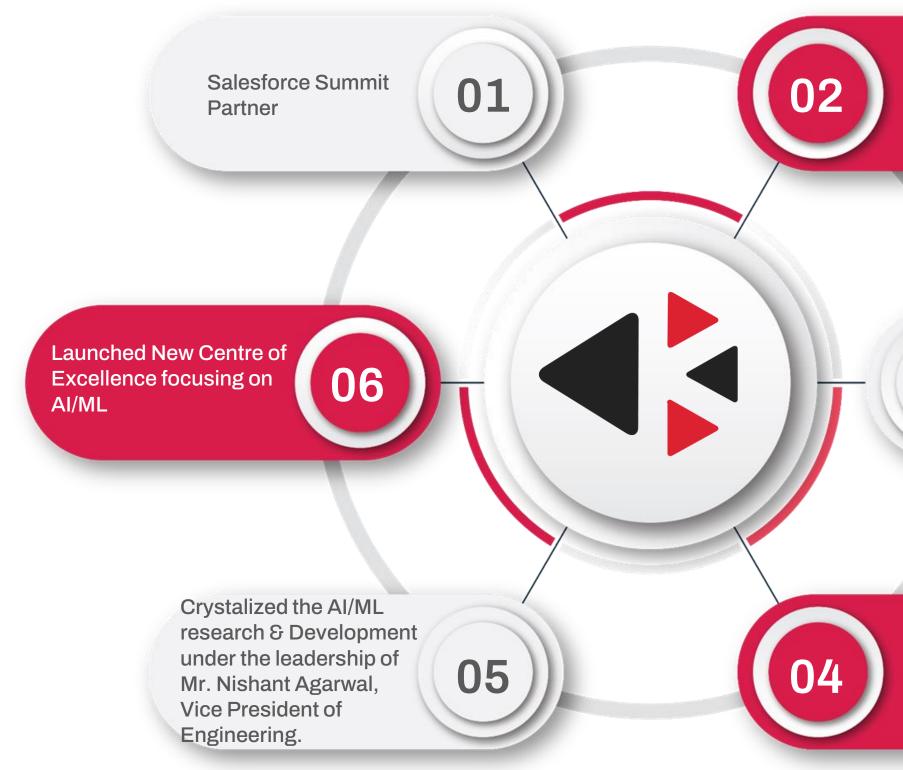








LATEST INITIATIVES & ACHIEVEMENTS





• 19

Maintaining Hyper Revenue Growth Path

03

Participation in International & Domestic Events

Certifications in Big Data & AI ML





GROWTH DRIVERS

Increased Utilization

Increased utilization percentage and better recoveries for legacy contract helped in improving the operating profit margin.

prospective clients.



Smart Investments

Large investments in building top - class teams including lateral hiring in key focus areas of IT services and Onshore presence of Sales and Client Management Teams will continue.

engagements.





Tech Partnerships

- Continued focus on building on the technology
- partnership programme as quality assurance
- frameworks. Such partnerships add to the Company's credentials in front of existing and

Client Relationships

Clients appreciate the company's accountability culture and treats Ksolves as their development partner instead of just being a vendor, and that also gets reflected in relatively high CSAT across



OUR BUSINESS GENERATION STRATEGIES



- Strategic Partnerships
- Visibility through Global Events
- Multi-Channel Marketing
- **Content Marketing**
- Personalized Sales Outreach
- Thought Leadership
- **Client Referrals & Testimonials**











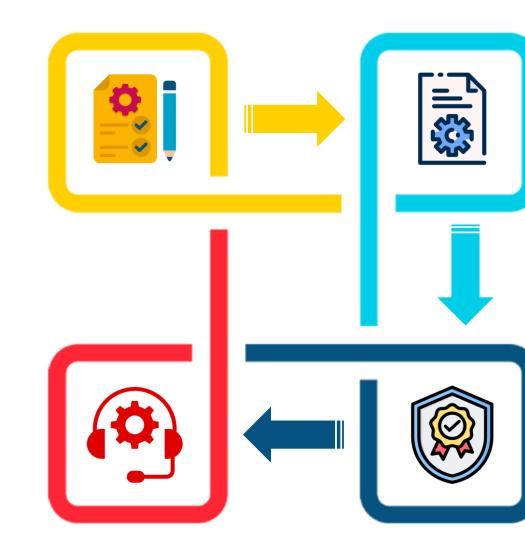
OUR SERVICE PROCESS

Requirement Analysis

- Understanding the needs of our clients in their business model.
- We ideate the requirements, understand the market challenges and come up with a solution to make innovative solutions.

Support & Maintenance

- Our customer service is our major USP that makes our customers work with us for a longer period.
- After development and deployment, we keep the client updated with the latest functionalities and ensure clients issues, if any, are resolved promptly.





Software Development

 After the requirement gathering, we deploy our experienced team of developers to start with the development and help clients explore what's possible with the latest emerging trends and technologies

Project Management & Quality Assurance

- We allot a dedicated Project and Quality Assurance manager for each project to ensure Quality Assurance at every phase of the development cycle.
- Customers can also communicate with the Team Lead as and when they need it.



TECHNOLOGY ROADMAP



CUSTO

MMUN CAT

to naw

Juno

CTION

-popur .fancyl max .dth: 100 .height: 10

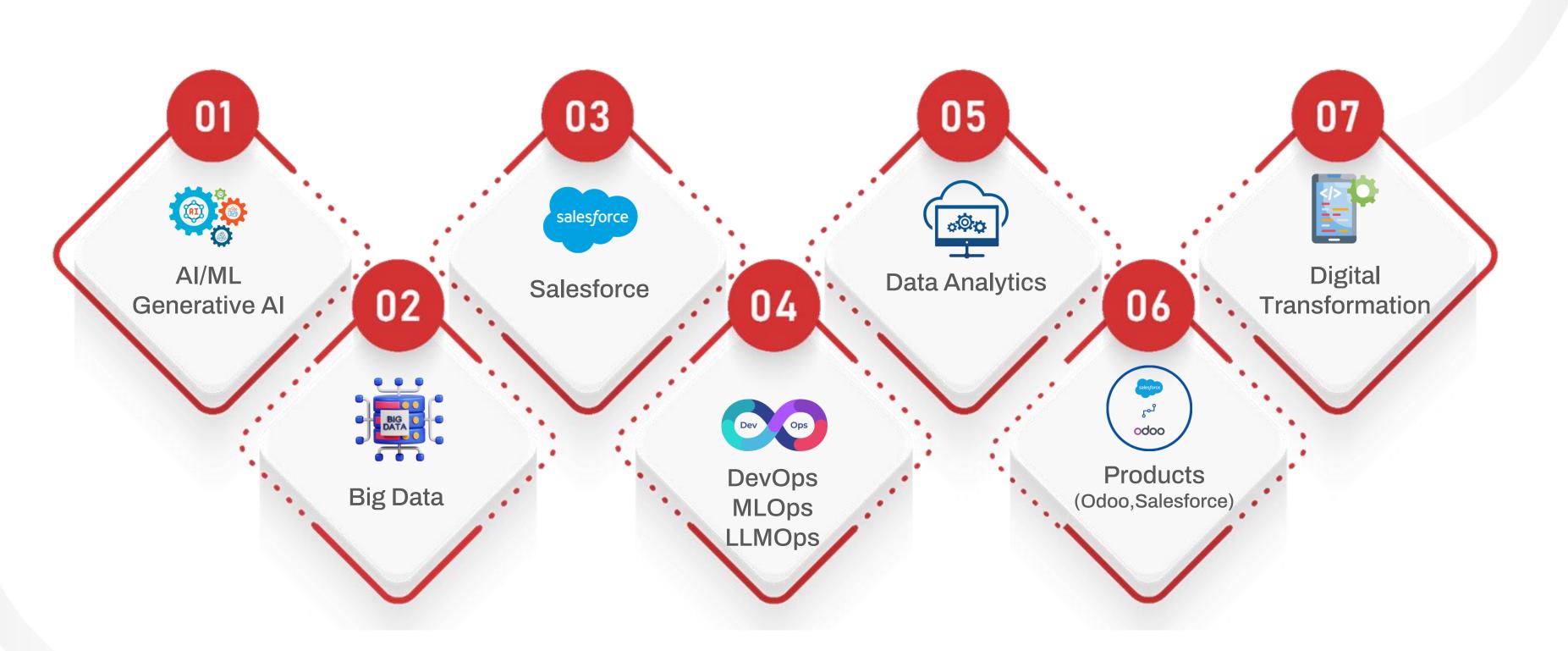
chisti mine

ial { ht: 9

.a only scre.

heaunt

TECHNOLOGY OFFERINGS



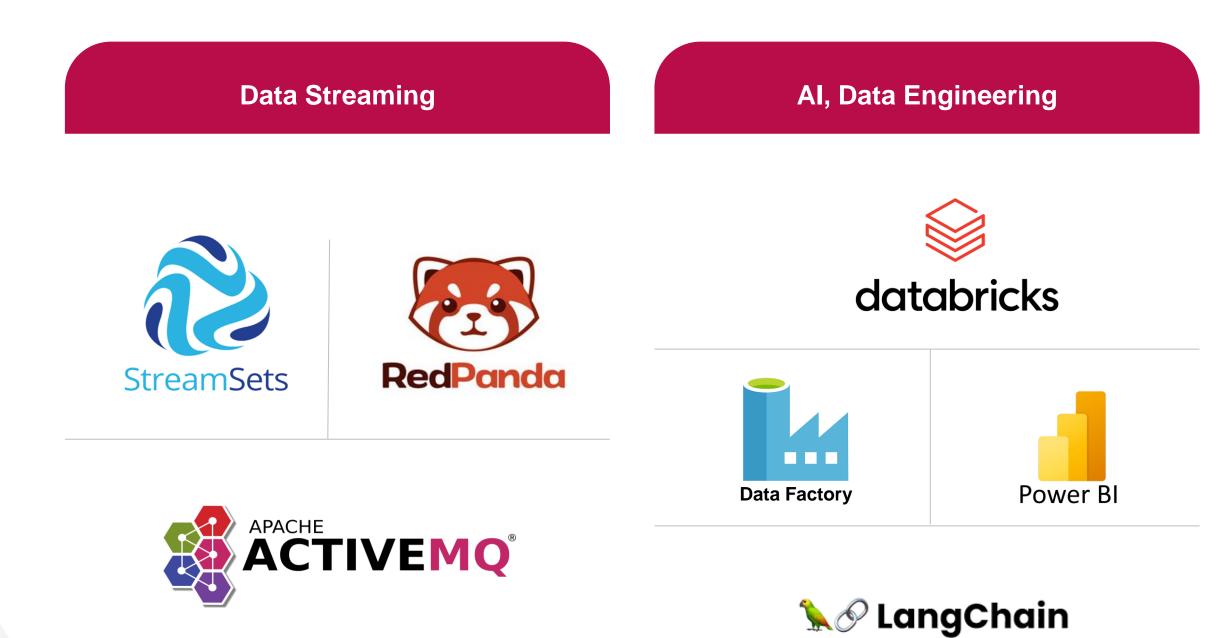








NEW TECHNOLOGY INCLUSION







Data Lake













🔇 NSE & 35E

KEY OFFERINGS:

Innovations in AI, BigData & Salesforce





KSOLVES' Gen Al Content Exploration AI-Based GPT Product

WHAT

WHY

HOW

- Private and Customized AI GPT Search for all Enterprise Employees and Customers.
- Benefits all Org. in any Industry.

KMS / GenAl Market Opportunity

- Part of GenAI market growing at CAGR of • 39.6% - \$16 B in '24 to \$109 B by '30.
- Untapped Potential in SMBs, Gov, and Enterprises, • Healthcare, eCommerce-underserved by existing Al Orgs.

Removes Info. Overload and Silos for Teams.

- Easy human-like response.
- Helps make Quicker and Smarter Decisions.

Customization and Personalization

- Hyper-Customized and Personalized Responses.
- Integrates with popular Clouds and Systems and supports Multi-Format and Multi-Source Support (PDF, Doc, XML, HTML, etc).

- Supports Fast and Seamless Data Ingestion.
- Combines State-Of–The-Art AI Techniques and Models.
- Unique Algos to reduce cost and improve Accuracy

Additional Features

- Conversation Flow Identification. •
- Multi-Department SaaS Support. ٠
- Reduced Dependency on External Vendors. •

Source: https://www.grandviewresearch.com/industry-analysis/generative-ai-market-report



27

User Experience and Collaboration

- Integrated User Feedback.
- Enhanced Collaboration.
- Efficient Caching.

Security, Administration and Scalability

- Security and Privacy of Proprietary Data.
- Enhanced Administration Features.
- Data and Cost Control and Optimization.
- Scalability and Flexibility.

What's New

- New Features and integrations
- Tailored for specific domains





NSE & 35E



KSOLVES' NIFI PRODUCT | KSOLVES DATA FLOW MANAGER

WHAT

 Ksolves Data Flow Manager (KDFM) offers a user-friendly web interface for Managing NiFi Deployments

WHY

• Simplifies flow promotion, eliminates scripting, reduces errors through automation, and centralizes cluster information.

HOW

 Add clusters via NiFi URL and certificates, import nodes and namespaces, display and promote namespaces, and manage user access.

Flow Management

- Intuitive UI for promoting NiFi flows.
- Reduces errors through automated processes.
- Supports deployment at the sub-process group level.

Security and Compliance

- Create users and grant access to clusters or specific namespaces.
- Ensures secure access.
- Manages sensitive parameters securely.



28

User Experience and Collaboration

- Easy-to-use web-based interface.
- Provides overview of cluster.
- Integrated user feedback and collaboration.

Administration and Scalability

- Supports monitoring, node management, and cluster creation.
- Reduced supervision with automation and ready-to-use flow catalogs.
- Compatible with container and non-container setups.







KSOLVES' SALESFORCE PRODUCT | ROLLUP MAGIC

WHAT

 Create custom rollup summaries for any Salesforce data, including lookup relationships

Seamless GA4 Integration

• Integrate smoothly with GA4 for advanced analytics.

WHY

• Admins create roll-ups without Apex. Supports sum, count, average, min, and max. Real-time updates keep data current. Automates roll-ups, reducing manual effort. Users can create custom filters.

Real-Time Data Collection

• Instant insights for quick decision-making.

HOW

• Select parent and child objects, set criteria, choose aggregation type, specify fields, define updates, and activate to start data aggregation.

Sales Performance Tracking

• Monitor metrics to boost conversions and revenue.





Key Benefits

User Experience Improvement

• Identify and fix customer journey pain points.

Enhanced Customer Insights

• Detailed behavior data for marketing decisions.

Customizable Integration

• Tailor GAC to fit your unique business needs.





NSE & 3SE



KSOLVES' SALESFORCE PRODUCT | GOOGLE ANALYTICS CONNECTOR

WHAT

• GAC integrates with GA4 for SFCC, tracking diverse e-commerce events and providing deep customer behavior insights.

Quick Setup

• Easy configuration with a user-friendly interface

WHY

• Captures e-commerce events, analyzes behavior, and monitors site performance and product popularity.

Create Up to Five Rollups Free

• Access to five roll-ups in our free version.

HOW

• Our solution tracks customer interactions in GA4, offering insights for better decisions, optimized marketing, and improved conversions. Enhances navigation, checkout, and provides realtime data for agile strategies.

User-Friendly Interface

• Intuitive design for effortless navigation.





Key Benefits

Single Screen Rollup Setup

• Enable to set up your roll-ups on a single screen.

Free Developer Support

• Includes 20 hours of support with a paid subscription.

Advanced Error Handling

• Ensure smooth error handling with instant notifications.





Case Study 1 – Big Data: NiFi High Availability

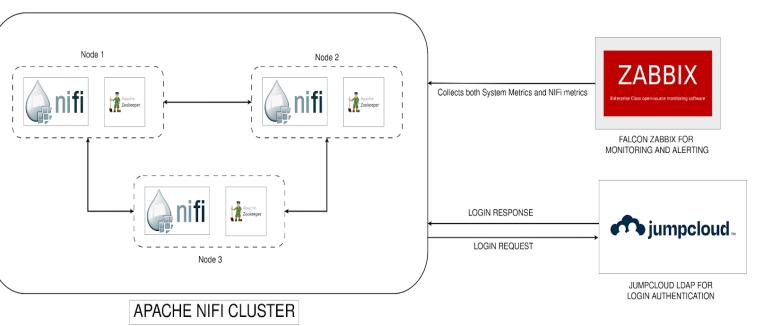
Solution

- Customer running standalone NiFi instances to handle their data pipelines and they wants it to be high available and secure and fast processing
- Customer has also no access control RBAC policies configured so they want to integrate with exiting LDAP (Jampcloud) and in force RBAC policies and access control
- They also want NiFi specific matrixes integrated with their monitoring tools Zabbix, that was not previously
- Need a certificate based authenticated user to handle LDAP lockout scenario
- Upgraded their single NiFi instances to NiFi secure 3 node NiFi cluster and also helped to setup DR NiFi cluster
- Integrated Cluster with existing LDAP (Jumpcloud)
- Integrated NiFi specific matrix in Zabbix
- Done load and failover testing to make sure it is meeting their current SLA and Disaster recover requirements
- Added and tested a certificate based authenticated user with LDAP lockout scenario





ARCHITECTURE DIAGRAM





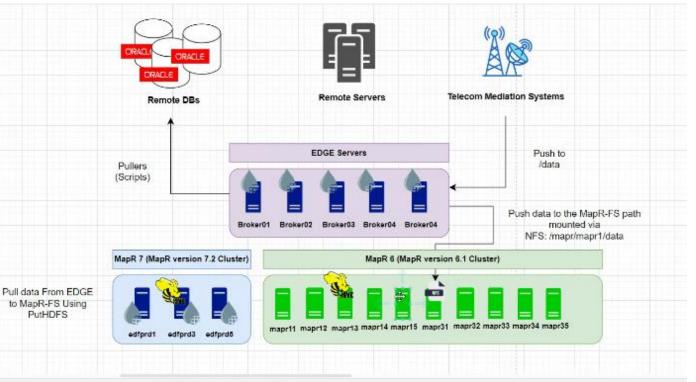
Case Study 2 – Big Data: NiFi & Spark Optimizations in Telecom

Solution

- Customer is looking to migrate from MapR6 to MapR7 that includes also NiFi flow migrations.
- Optimize existing NiFi based file transfer flow from MapR7 NiFi edge server to MapR7 MapR-FS.
- Sync data from MapR6 to MapR7 using NiFi to support legacy system.
- Sync historical data from MapR6 to MapR7 using NiFi.
- Migrated Drill script to Spark and Optimize existing Spark script for better performance and SLA
- Migrated and reconfigured NiFi flow from MapR6 to MapR7
- Optimized NiFi existing flows
- Created NiFi flows to migrate data from MapR6 to MapR7 and vice-versa
- Migrated Drill script to Spark and Optimized existing spark scripts
- Extended MapR7 cluster 3 node cluster to 10 node Cluster



ARCHITECTURE DIAGRAM





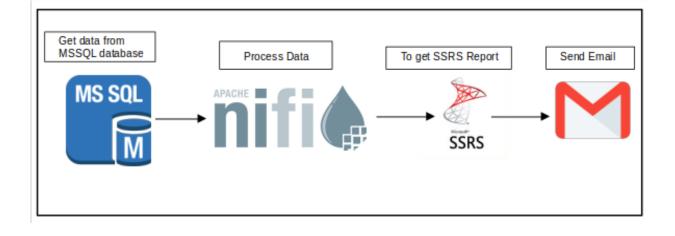
Case Study 3 – Big Data: NiFi in FinTech

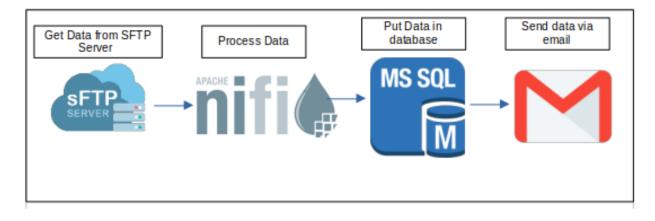
- Customer wants to migrated SSIS and open source tech for data transfer pipelines
- Integrate open source ETL with SSRS server and send the reports in email
- Pull data from SFTP server do transformation and store in MSSQL and send notification for success and failed files
- Integrate Azure bus service with ETL tool to pull and push data
- Monitor audit logs table and do data transfer as logs changes
- Created Open Source NiFi cluster and replace SSIS data pipeline with NiFi data pipeline to save cost.
- Integrated NiFi with SSRS server and email service and created and tested required pipeline to generate and send SSRS report in email
- Integrated NiFi with SFTP server, MSSQL and email service and created required data pipeline
- Integrated Azure bus service with NiFi and created required data pipeline



33

ARCHITECTURE DIAGRAM





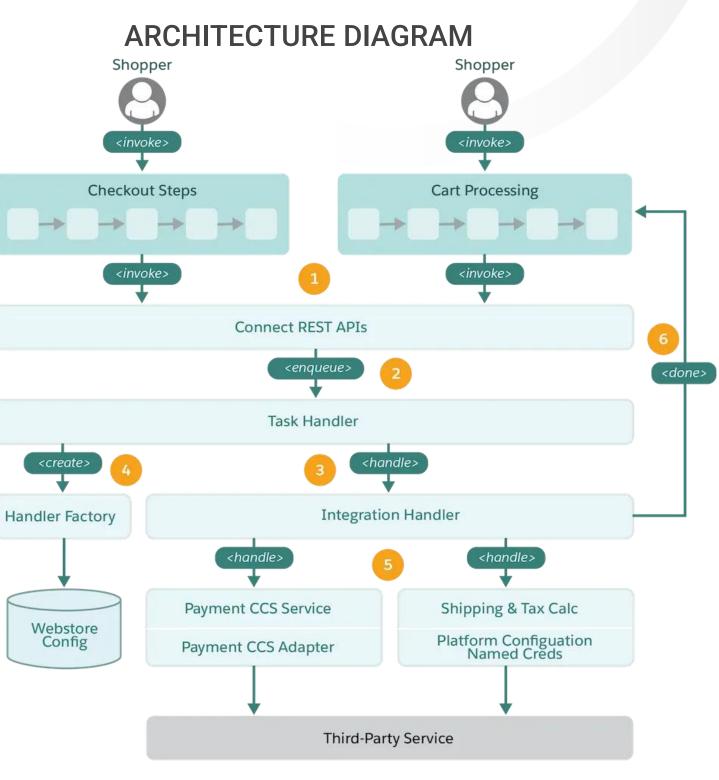


Case Study 4 – Salesforce: Renewable Energy Sector

Solution

- A prominent player in the renewable energy sector, particularly in wind and solar power generation, faced challenges stemming from outdated systems and processes..
- The presence of multiple siloed legacy systems hindered the sales and service teams from obtaining a holistic view of the customer, leading to disjointed and ineffective interactions.
- the existing front-end sales and service applications were insufficient, adversely affecting the overall customer experience.
- Implementation of B2B Commerce Portal made online part ordering is faster & easier.
- Integration with RACES & mirakl to provide real-time product pricing and availability on the cart.
- Integration with the client's transportation management provide real-time delivery tracking.
- Implementation of Punchout which eliminates the need for manual data entry by allowing users to make purchases directly from the supplier's catalog.







Publicly Listed Company

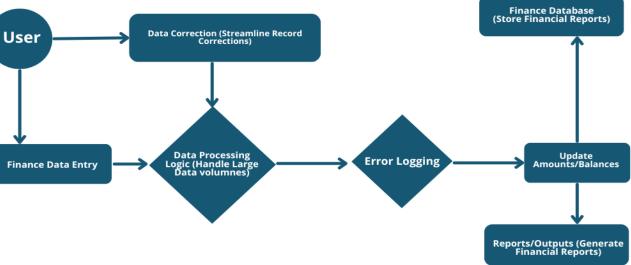


Case Study 5 – Salesforce: Power Sector

- Kalpa Power, a provider of turnkey solar solutions, is facing several issues with its 1. systems, leading to inefficiencies and data inconsistencies: The finance system struggles to handle large amounts of data, leading to incorrect pricing and balance updates, which require manual corrections.
- Inefficient Data Correction Process: Modifying amounts forces the cancellation and • recreation of entire records, further complicating data management and increasing workload.
- Technical Challenges: The company requires a solution that enhances data • handling in the finance module, improves code quality through better test coverage and error logging, and optimizes query performance to prevent governor limit issues.
- Implemented scalable logic to handle large volumes of data in the finance tables, along with a ٠ robust mechanism for data correction, ensuring system efficiency and accuracy.
- Added an error logging object to track and manage errors, making them accessible for • reporting and debugging, improving overall system reliability.
- Refactored lengthy code into modular, reusable functions using OOP principles, enhancing maintainability and simplifying future development.



ARCHITECTURE DIAGRAM

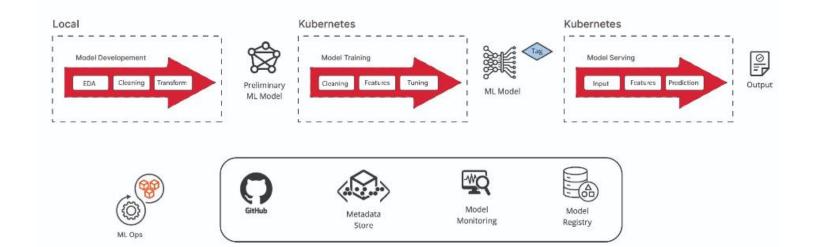




Case Study 6 - Refrigeration: Predictive Maintenance

- Compressor on-time in refrigerators plays a crucial role in Energy **Optimization**. By accurately predicting and managing compressor activity using temperature data, operational costs can be minimized.
- Traditional maintenance practices wait for a failure to occur before taking • action, which can lead to higher repair costs. By predicting short cycling using ML, we can perform maintenance proactively, reducing downtime and costs.
- Our goal was to predict compressor on-time in a 24-hour window using temperature data, as compressor efficiency significantly impacts energy optimization, cost savings, and environmental sustainability.
- Temperature data collected alongside **amperage** was **correlated with on**time values, creating a labeled dataset for supervised learning.
- Unsupervised learning models were trained separately for three refrigerator types, predict short-cycling with high accuracy. This methodical approach ensures efficient energy management and cost savings.
- Our approach achieved high accuracy in detecting short cycles, reducing false positives and negatives, and was deployed via Flask API, transforming maintenance practices effectively and improving **Energy Efficiency**,





Solution

36

ARCHITECTURE DIAGRAM



Milestone Odoo Projects: Delivering Excellence

Custom Development

- Integration of Odoo's Warehousing System with Manufacturing, Production, and Shopify solutions.
- Allows strategic SKU Positioning in Warehouses and Multi-Step Routing for Order Packing

• Outcomes:

- 80% reduction in Round-trip time for order packaging
- Order packing backlog drastically reduced. 20 days to 2 days.

Odoo Upgrades

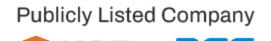
- Large Scale Odoo Enterprise
 Database Migration
- Migrated 250 GB Database from
 Odoo Community v10 to Enterprise
 v17 in One GO
- Successful Migration of 200 GB of Data with Zero downtime



Odoo Integrations

- SAP
- Salesforce
- PDM / PLM
- CAD
- MES



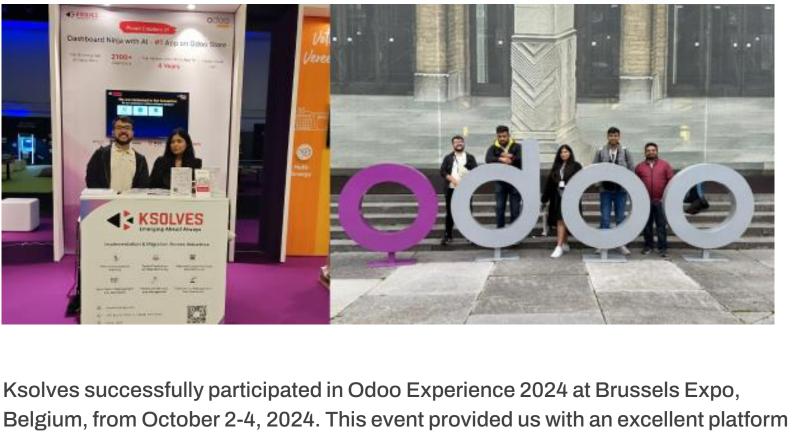


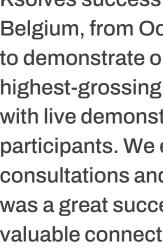
EVENT UPDATE





Ksolves actively participated in Dreamforce 2024 held in San Francisco from September 17-19, 2024. This event offered an excellent opportunity for us to showcase our cuttingedge Salesforce solutions, including Lead Manager Ninja, the #1 GenAI SMS App for Salesforce with direct META integration. Attendees visited our booth to experience live demos of our innovative products like RollUp Magic and Google Analytics Connector, alongside personalized consultations with our team of Salesforce experts. Our presence at Dreamforce, as a Salesforce Summit Partner, reinforced our commitment to delivering bespoke solutions and forging lasting professional connections in the Salesforce ecosystem.







• 38

Odoo Experience 2024

to demonstrate our top-rated Odoo solutions, including Dashboard Ninja, the highest-grossing app on the Odoo Store. Our booth attracted significant attention, with live demonstrations, interactive sessions, and exclusive rewards for participants. We engaged with a diverse audience, offering personalized consultations and showcasing our expertise as an Odoo Gold Partner. The event was a great success, allowing us to strengthen our brand presence and establish valuable connections within the Odoo community.



EVENT UPDATE

Odoo Community Days: USA & Canada 2024

Ksolves proudly participated in Odoo Community Days: USA & Canada 2024 from August 22-23, 2024, at Statler City, Buffalo, NY. As an Odoo Gold Partner, this event provided a perfect platform to demonstrate our expertise in Odoo solutions, including Dashboard Ninja with AI—the highest-grossing app on the Odoo Store. Our booth featured live demonstrations, insightful workshops, and exclusive consultations on Odoo migration, customization, and integration. Our Technology Head, Om Prakash Maurya, led a keynote session on large-scale Odoo Enterprise database migration, showcasing our proven strategies and success stories. At Odoo Community Days India 2024, Ksolves, an Odoo Gold Partner, engaged with industry leaders and showcased our innovative solutions. Our presentation by Neha Negi highlighted the integration of Odoo with Kubernetes and Big Data, addressing preventive maintenance challenges in the telecom sector. Attendees benefited from knowledge-rich workshops, live demonstrations of our apps, and tailored consultations. We continue to position ourselves as trusted partners, enhancing business operations through cutting-edge technology and dedicated support.







Odoo Community Days India (As Sponsor and Speaker)

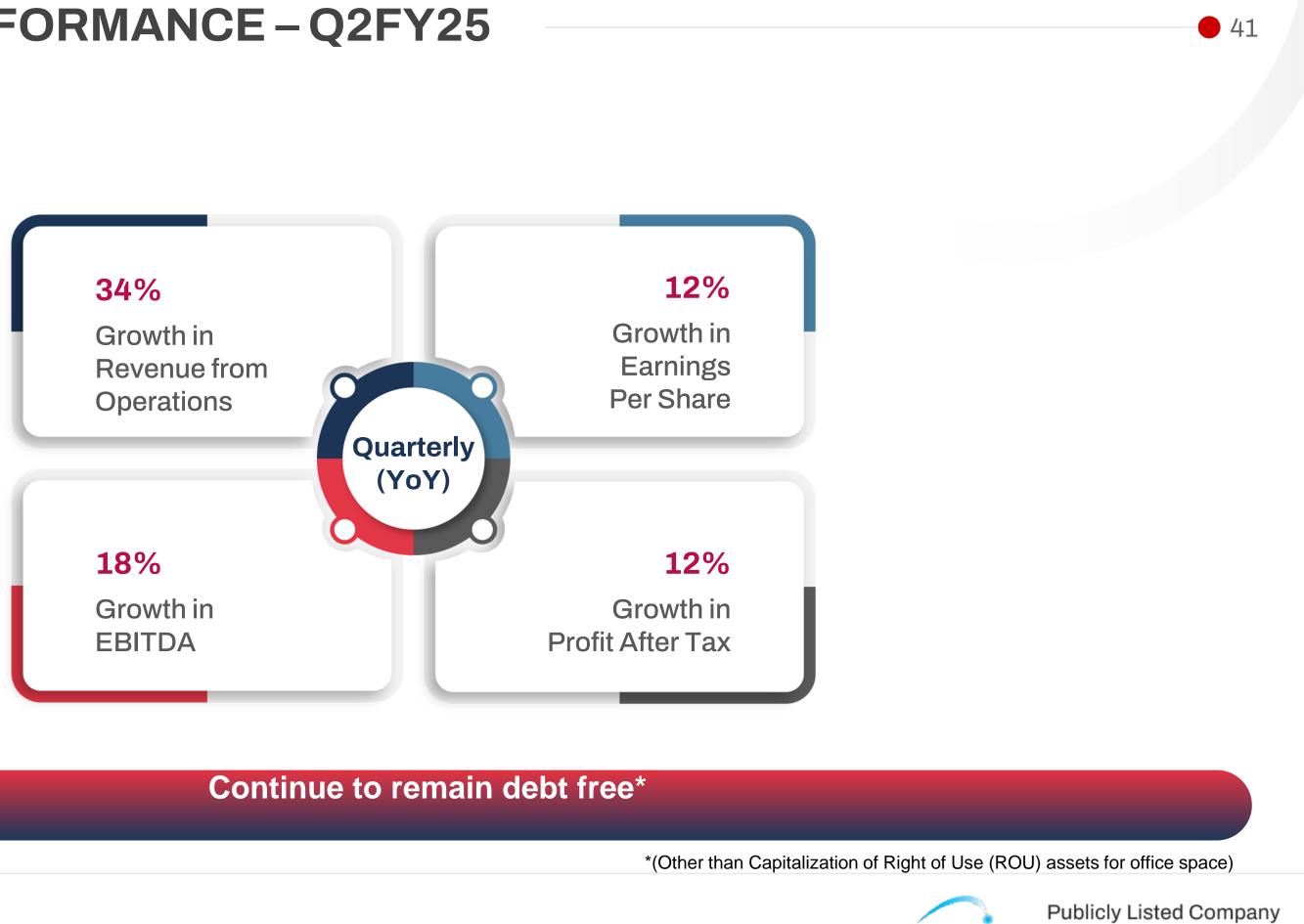


• 39

FINANCIAL PERFORMANCE



QUARTERLY PERFORMANCE – Q2FY25

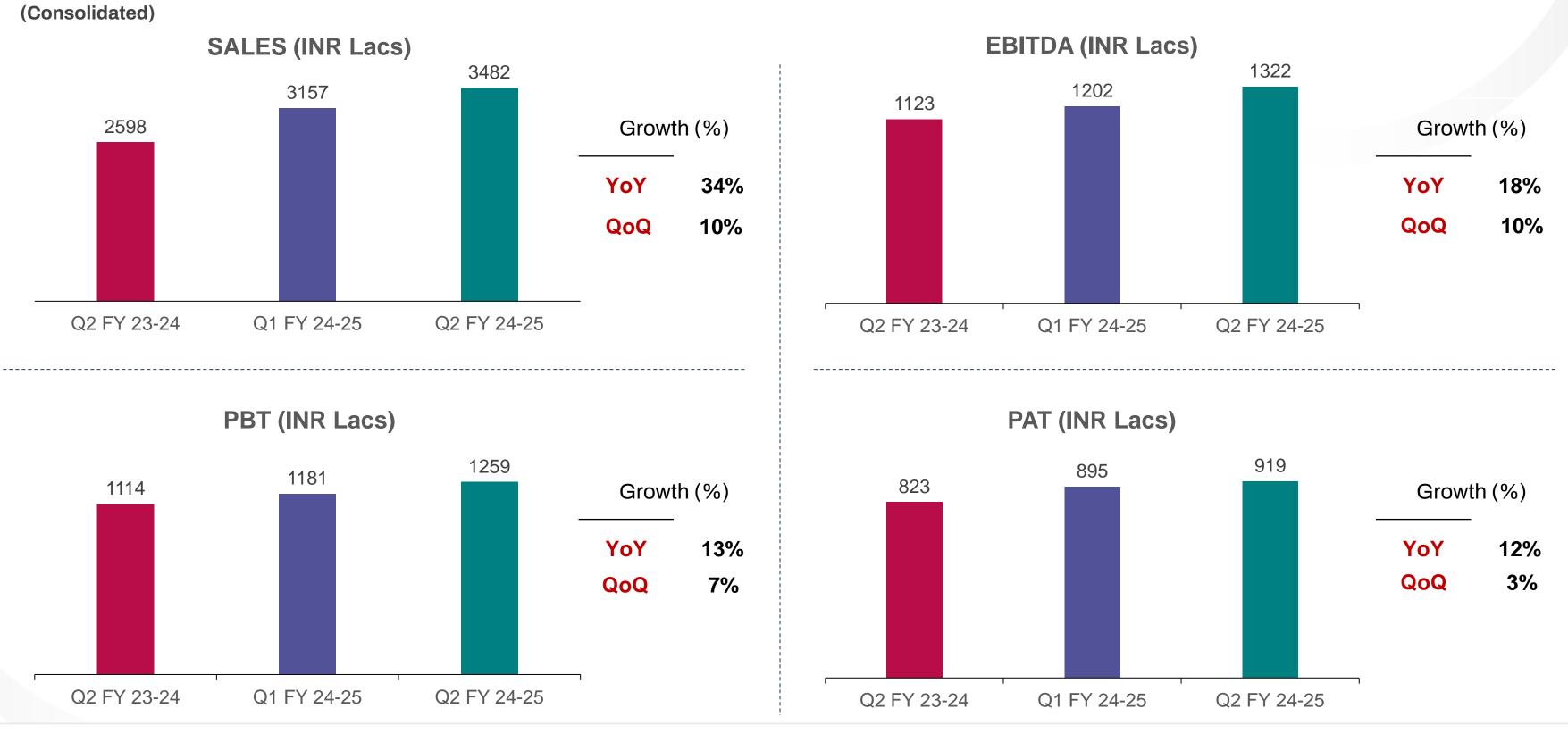








PERFORMANCE OF Q2FY25









QUARTERLY FINANCIAL PERFORMANCE

Particulars (INR Lacs)	Q2FY25	Q1FY25	Q2FY24	YoY%	QoQ%	H125	H124	YoY%
Revenue from Operations	3,482	3,157	2,598	34.0%	10.3%	6,639	4,977	33.4%
Total Expenditure	2,160	1,955	1,476	46.38%	10.46%	4,116	2,835	45.2%
EBITDA	1,322	1,202	1,122	17.8%	10.0%	2,523	2,142	17.8%
EBITDA Margin (%)	38.0%	38.1%	43.2%			38.0%	43.0%	
Other Income	11	10	10	12.13%	13.40%	20	17	21.7%
Depreciation	65	30	18	261.11%	116.67%	95	32	196.6%
Profit Before Interest & Tax	1,268	1,181	1,114	13.8%	7.3%	2,449	2,127	15.1%
Interest	9.3	0	0	-	-	9	0	-
Profit Before Tax	1,259	1,181	1,114	13.0%	6.5%	2,440	2,127	14.7%
Tax	340	286	291	16.65%	18.88%	626	545	14.8%
Profit After Tax	919	895	823	11.7%	2.6%	1,814	1,582	14.7%
PAT Margin (%)	26.4%	28.4%	31.7%			27.3%	31.8%	
Other Comprehensive Inc	-4	-16	-5	-24.95%	-76.66%	-20	-7	191.8%
Total Comprehensive Inc	915	879	818	11.88%	4.04%	1795	1575	13.9%
Earnings Per Share (Rs)	7.75	7.55	6.94	11.7%	2.6%	15.30	13.34	14.7%



Д	3
	\mathbf{U}





SHAREHOLDER FRIENDLY

Listing at SME exchange at NSE : 6th July 2020

Amount raised : Rs 402 lacs

Migrated Listing to Main exchange of NSE/BSE : September 2022

Adjusted Issue Price on account of bonus issues : Rs 12.50

A. Dividend Paid since Listing:

Year	Dividend Per share(RS)	Dividend Payout (%)	
2020-21	Rs 5 (Bonus adjusted)	66%	
2021-22	Rs 107	103%	
2022-23	Rs 15.5	74%	
2023-24	Rs 19.5	68%	
2024-25	RS 16 (Interim Dividend)	101%	

B. Bonus Issues since listing :

Year	Record Date	Bonus Issue
2021-22	7-6-2021	3 shares against one held
2021-22	7-9-2021	l share against one held

Return to Shareholder since Listing in Jul 2020 : ~ 88x

IPO Investments: Rs 120,000 invested in 1200 shares @ Rs 100 per share Current equivalent value of investments: 9600 shares [bonus adjusted] @ Rs 1025* = Rs 98,40,000 Total Dividend payout since listing Rs. 6,69,600 on 9600 shares



*Price as on 17-Oct-2024

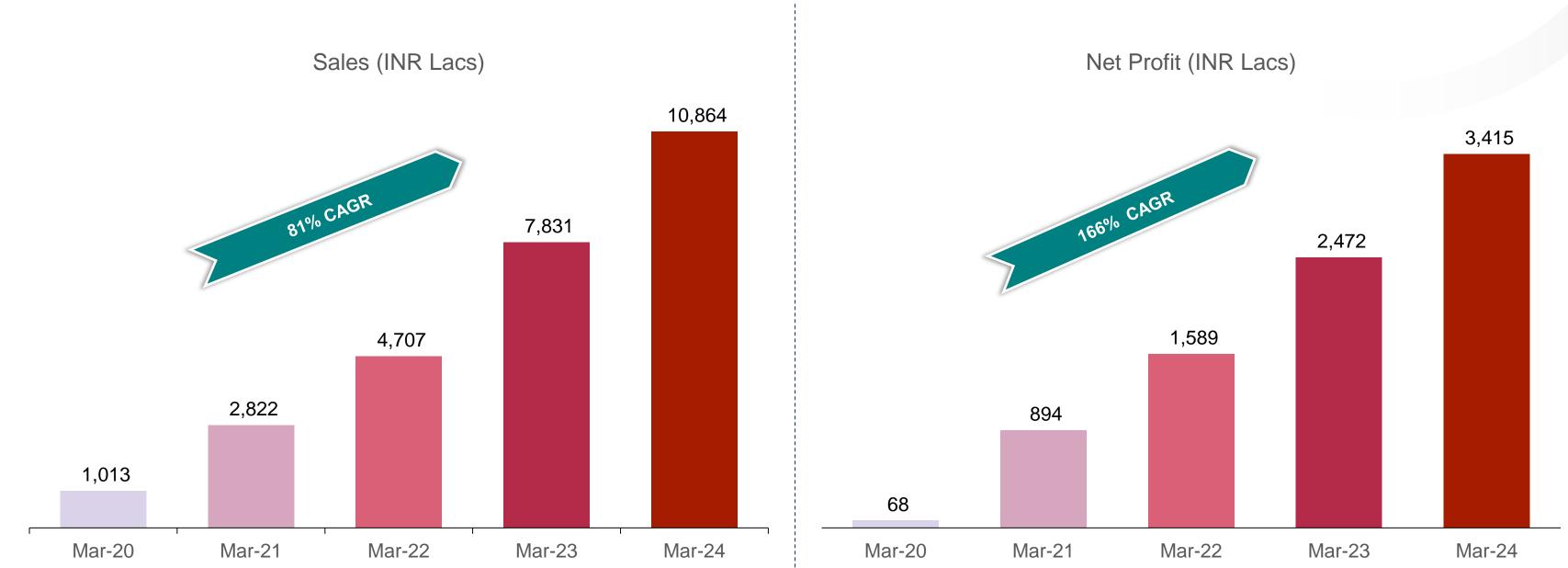




ANNUAL HIGHLIGHTS (FY24)



DELIVERING PROFITABLE GROWTH CONSISTENTLY



10x growth in Revenue & 50x growth in Profit after Tax in 5 years.





46





GENERATING POSITIVE CASH FLOWS WITH PRUDENT INVESTMENTS TO ENABLE HIGHER PAYOUT

Free Cash and Dividend Distribution (INR Lacs)





Returns Ratios (%) (Average)





ANNUAL FINANCIAL PERFORMANCE

Particulars (INR Lacs)	FY20	FY21	
Revenue from Operations	1,013	2,822	
Total Expenditure	893	1,602	
EBITDA	120	1,220	
EBITDA Margin (%)	11.8%	43.2%	
Other Income	0	21	
Depreciation	29	43	
Profit Before Interest & Tax	91	1,197	
Interest	-	1	
Profit Before Tax	91	1,196	
Тах	23	302	
Profit After Tax	68	894	
PAT Margin (%)	6.7%	31.7%	
Earnings Per Share (Rs)	13.64	7.54	



)	4	8
---	---	---

FY22	FY23	FY24
4,707	7,831	10,864
2,693	4,545	6,224
2,014	3,286	4,639
42.8%	42.0%	42.7%
127	63	34
49	55	87
2,092	3,294	4,587
-	-	-
2,091	3,294	4,587
502	822	1,171
1,589	2,472	3,415
33.8%	31.6%	31.4%
13.41	20.85	28.81





ANNUAL BALANCE SHEET

Particulars (INR Lacs)	FY24	FY23	Particulars (INR Lacs)	FY24	FY
Equity and Liabilities			Assets Non-Current Assets		
Equity			(a) Property, plant and equipment	236.0	104
(a) Equity Share Capital	1,185.6	1,185.6			
(b) Other Equity	1,197.6	1,052.8	(b) Intangible Assets (c) Financial Assets	6.0	
Total Equity	2,383.2	2,238.4	- Investments	-	
			- Other Financial Assets	49.0	43
Liabilities			(d) Deferred Tax Assets (Net)	54.1	5
Non-current Liabilities			(e) Other Non Current Assets	_	
Financial Liabilities	-	-			
Provisions	205.3	135.8	Total Non-Current Assets	345.1	20
Total Non-Current Liabilities	205.3	135.8	Current Assets		
Current Liebilities			(a) Inventories	-	
Current Liabilities			(b) Financial Assets		
Financial Liabilities			- Trade receivables	1,605.4	1,51
- Borrowings	- 05 1	-	- Cash and cash equivalents	731.3	85
- Trade payables	25.1	46.7	- Bank Balance & other Cash equivalents	60.6	
- Other Financial Liabilities	16.9	14.7			
Provisions	1,183.7	848.2	- Other financial assets	4.8	
Current Tax Liabilities	141.5	125.1	(c) Other current assets	1,208.5	82
Total Current Liabilities	1,367.2	1,034.6	Total Current Assets	3,610.6	3,20
Total Equity and Liabilities	3,955.7	3,408.8	Total Assets	3,955.7	3,408











KSOLVES INDIA LTD.

Ms. Manisha Kide - Company Secretary Email: ir@ksolves.com

www.ksolves.com